	CITY OF COFFEYVILLE **BOARD OF COMMISSIONERS AGENDA ITEM**	
MEETING DATE	11/24/2015	
RESOLUTION OR ORDINANCE NUMBER	R-15-149	
AGENDA TITLE	**Establish Fiber Internet Rates**	
REQUESTING DEPARTMENT	Internet Utility	
PRESENTER	Chris Felix, IT Manager	
FISCAL INFORMATION	Cost as recommended:	
	Budget Line Item:	
	Balance Available	
	New Appropriation Required:	[ ] Yes [X] No
PURPOSE	To establish fiber optic internet rates for Coffeyville Connection	
BACKGROUND	Our largest internet customer, who is eight months into their two-year term, has contacted us to inquire about a speed increase. Coffeyville Connection currently has no pricing structure in place to be able to offer them a pricing tier to choose from. In addition to this large customer, there have been requests from other businesses interested in pricing for fiber internet.	

SPECIAL NOTES	One of the benefits of fiber internet is the ability to have symmetrical speed. For example, a customer who wants 25Mbps down would also get 25Mbps upload. This is great for customers who are doing a lot of uploading for things like online backups, video posting to social media, etc. There are areas of town that we can easily serve fiber optic internet. Those locations would be: Downtown, Industrial Park, South Walnut, South Side of 8th and North Side of 9th as these are all locations where we currently have fiber deployed or fiber nearby. By establishing a rate structure, we could easily gain customers for the infrastructure we currently have in place.
ANALYSIS	Staff has researched what other local providers are charging for internet, as well as the surrounding areas and believes the proposed pricing put together is very competitive with other local providers. Staff has broken pricing out into three categories: General – This is the category that will have the majority of the customers. Enterprise/Commercial – Customers in this category require 24x7x365 operation and 99.999% uptime. Redundancies would also be put in place for these customers to ensure operation. These customers would be required to sign a minimum two-year agreement. Anchor Institution – As defined by the FCC to include schools, hospitals and other medical providers, public safety entities, institutions of higher education. These entities would also be set up with redundancies to ensure operation. These customers would be required to sign a minimum two-year agreement.

PUBLIC INFORMATION PROCESS	
BOARD OR COMMISSION RECOMMENDATION	
STAFF RECOMMENDATION	Staff recommends establishing fiber optic internet rates as listed below: General 10 Mbps up/down - $40 25 Mbps up/down - $50 50 Mbps up/down - $60 100 Mbps up/down - $80 250 Mbps up/down - $120 500 Mbps up/down - $200 1 Gbps up/down - $350 General Install Fee: $125 Enterprise/Commercial Services w/ 2 year Service Level Agreement: 50 Mbps up/down - $1,500 100 Mbps up/down - $2,500 250 Mbps up/down - $5,000 500 Mbps up/down - $6,000 1Gbps up/down - $7,500 Anchor Institutions: College, School District, Hospital w/ 2 year Service Level Agreement 100 Mbps - $1,000 250 Mbps - $2,500 500 Mbps - $4,500 1 Gbps - $6,000
REFERENCE DOCUMENTS ATTACHED	

RESOLUTION NO. R-15-149

A RESOLUTION TO ESTABLISH FIBER OPTIC INTERNET FEES FOR THE COFFEYVILLE INTERNET UTILITY.

BE IT RESOLVED, by the governing body of the City of Coffeyville, Kansas that the fiber optic internet user fees for the Coffeyville Internet Utility be established as follows:

1. General

Download speed up to 10Mbps/upload to 10Mbps	$40.00
Download speed up to 25Mbps/upload to 25Mbps	$50.00
Download speed up to 50Mbps/upload to 50Mbps	$60.00
Download speed up to 100Mbps/upload to 100Mbps	$80.00
Download speed up to 250Mbps/upload to 250Mbps	$120.00
Download speed up to 500Mbps/upload to 500Mbps	$200.00
Download speed up to 1Gbps/upload to 1Gbps	$350.00

General Install Fee: $125

2. Enterprise/Commercial Services w/ 2 year Service Level Agreement

Download speed up to 50Mbps/upload to 50Mbps	$1,500.00
Download speed up to 100Mbps/upload to 100Mbps	$2,500.00
Download speed up to 250Mbps/upload to 250Mbps	$5,000.00
Download speed up to 500Mbps/upload to 500Mbps	$6,000.00
Download speed up to 1Gbps/upload to 1Gbps	$7,500.00

3. Anchor Institutions: College, School District, Hospital w/ 2 year Service Level Agreement

Download speed up to100Mbps/upload to 100Mbps	$1,000.00
Download speed up to 250Mbps/upload to 250Mbps	$2,500.00
Download speed up to 500Mbps/upload to 500Mbps	$4,500.00
Download speed up to 1Gbps/upload to 1Gbps	$6,000.00

ADOPTED THIS 24th DAY OF NOVEMBER 2015.

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Christopher V. Williams, Mayor

ATTEST:

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Cindy Price, City Clerk

APPROVED AS TO FORM AND LEGALITY:

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Paul Kritz, City Attorney