CITY OF COFFEYVILLE
BOARD OF COMMISSIONERS AGENDA ITEM

MEETING DATE	July 12, 2016	
RESOLUTION OR ORDINANCE NUMBER	R-16-87	
AGENDA TITLE	**Replace Rescue/Pumper**	
REQUESTING DEPARTMENT	Fire	
PRESENTER	James Grimmett	
FISCAL INFORMATION	Cost as recommended:	$502,590 financed over 10 years
	Budget Line Item:	500-5-041-875
	Balance Available	$172,000 budgeted in 2016 10% of the ½ cent sales tax.
	New Appropriation Required:	[x] Yes [ ] No
PURPOSE	Replace 1985 Fire Truck, Move the 1997 truck to reserve and move Engine 1 to hose truck. The new Rescue/Pumper will respond to all calls inside the city and industrial park.	
BACKGROUND	We have NO Vehicle Replacement Plan. The 1985 Fire Truck is 31 years old. It has an open cab where firefighters ride unprotected. I have prohibited firefighters from riding in this open cab truck per National Fire Protection's recommendation. We have to compete with other General Fund City departments and the sales tax is to be used on capital equipment through 2029. The voters approved 10% of the ½ cent sales tax to be used on Capital Equipment.	

SPECIAL NOTES	The truck would not be delivered until late 2017. First installment due in 2017. This resolution will only approve the purchase of the truck and if approved, staff will go out for an RFP for financing. The Lease Purchase documentation is only included as a reference as to what payments may look like for the financing portion. Staff will solicit RFPs from local banks and place the RFP on the city's website for others to submit bids if interested in financing. The results of that RFP would be brought back to the commission for final approval.
ANALYSIS	I put together a committee 2 years ago to create specifications for a new Rescue Pumper. We solicited sealed bids, as per the City's Procurement Policy, for a new Pumper. Four bids were received from the following: Pierce $573,689 ~~Hays Fire and Equipment $467,046*~~ Smeal $502,590 ~~Emergency Fire Equipment $486,071*~~ • * Did not meet the specifications (see attached)
PUBLIC INFORMATION PROCESS	
BOARD OR COMMISSION RECOMMENDATION	
STAFF RECOMMENDATION	Staff recommends purchase of a new Smeal Rescue/Pumper in the amount of $502,590.
REFERENCE DOCUMENTS ATTACHED	Bid Document Lease Purchase quote Differences in Bid Specifications

RESOLUTION NO. R-16-87

A RESOLUTION TO AUTHORIZE THE ISSUANCE OF A PURCHASE ORDER TO SMEAL FIRE APPARATUS FOR THE PURCHASE OF A NEW RESCUE/PUMPER FIRE TRUCK FOR THE CITY OF COFFEYVILLE FIRE DEPARTMENT.

BE IT RESOLVED by the Board of Commissioners of the City of Coffeyville, Kansas that the Finance Director be and is hereby authorized and directed to issue a purchase order to Smeal Fire Apparatus for a rescue/pumper truck in the amount of $502,590 for the City of Coffeyville Fire Department.

ADOPTED THIS 12th DAY OF JULY, 2016

_____
Craig C. Powell, Mayor

ATTEST:

_____
Cindy Price, City Clerk

APPROVED AS TO FORM AND LEGALITY:

_____
Paul Kritz, City Attorney

RECEIVED
MAR 21 2016
CITY CLERK

Fire Pumper Truck
March 21, 2016
2:00 p.m.

Company	Delivery Date	Bid Price
Pierce Mfg	300-330 Calendar days	573,689
Hub Fire & Rescue	295-325	467,046
Smeal Fire Apparatus	330-390	502,590
Emergency Fire Equip	395	486,071

610 WEST 4TH ST. - P.O. BOX 8
SNYDER, NEBRASKA 68664
smeal.com
(402) 568-2224
WE BUILD RESPECT.

PROPOSAL
(General)

Date: March 21, 2016

TO: **Coffeyville Fire Department**
PO Box 1629
Coffeyville, KS 67337

Dear Sirs:

We hereby propose and agree to furnish, after your acceptance of this proposal and the proper execution and approval of award of bid, the following apparatus and equipment:

One (1) Smeal Custom Side Mount Pumper installed on a Smeal Sirius II/Metro Star 4-Door Chassis, as per specifications

For the sum of: **Five Hundred Two Thousand Five Hundred Ninety Five Dollars and no/00----------**

Dollars $ 502,590.00

DEDUCT: If downpayment in the amount equal to the chassis ($227,148.00) is paid in full at time of chassis arrival at the factory in Snyder, NE. $9,022.00

AMOUNT CHOSEN:_____

All of which are to be built in accordance with the Smeal proposed specifications attached, and which are made a part of this proposal agreement, to deliver same **330-390** calendar days after date of receipt and approval of all submitted documents affiliated with order placement with Smeal Fire Apparatus Co., properly executed, subject to all causes beyond our control.

FOB: Snyder, NE.

PAYMENT TERMS: To be paid in full at final inspection and delivery in Snyder, NE.

The amount named in this proposal shall remain firm for a period of **120 Days** from the date of same. All state and local taxes are included above figure. Any and all additional applicable taxes are to be paid by customer upon registration and licensing of vehicle. It is understood by both the Seller and the Buyer that *Change Orders* executed after contract acceptance may delay delivery. It is understood by both the buyer and the seller that *Change Orders* executed after contract acceptance may increase or decrease the price. The purchase price herein is based upon all applicable state and federal manufacturing law, regulations, orders, mandates and standards in effect as of the date of this Agreement (hereinafter "Standards") such as, for example, the Standards mandated by the National Fire Protection Association, tentative interim amendments to the National Fire Protection Association Standard, Underwriters Laboratories of Canada, and the Environmental Protection Agency. The purchase price shall be subject to increase due to any state or federal Standards that are adopted, issued or mandated following the date of this Agreement that require the apparatus(es) described above to be manufactured and/or delivered in compliance with such Standard(s).

610 WEST 4TH ST. - P.O. BOX 8
SNYDER, NEBRASKA 68664
smeal.com
(402) 568-2224
WE BUILD RESPECT.

This Proposal Document, in order to be effective and binding upon Seller must be signed and accepted by an authorized officer of Seller. The effective date of this Proposal Document will be the date it is signed and accepted by the Seller.

Performance Bond Required:

__X__ Performance Bond NOT required.

_____ Performance Bond Required - Performance Bond (Surety Bond) will cover standard one year warranty period only and will not cover extended warranties offered by seller or other component manufacturer.

All checks must be made payable to Smeal Fire Apparatus Co. only and delivered to Seller at its offices in Snyder, Nebraska. Under no circumstances shall payment be made to a dealer or anyone else as Seller's agent. Smeal Fire Apparatus Co. is the only authorized payee. Any representation that payment is to be made to any other party is absolutely unauthorized.

Official ownership documents shall remain property of the seller until the purchase price is paid in full. Upon receipt of payment, ownership documents shall be forwarded to purchaser.

Respectfully submitted,

x_____

SMEAL FIRE APPARATUS CO.
C/O: **Danko Emergency Equipment**
Mark A. Kreikemeier, VP Apparatus Sales
Mark Sauerwein, Kansas Apparatus Specialist

Date:____3/21/2016____ (mmddyy)

We agree to accept the above proposal:

x_____

_____
(Printed Name)

Date: _____ (mmddyy)

Emergency Fire Equipment Bid Differences

1. Pg.1 6-11” X 17” Drawing (Bid provided only 8 ½” X 11”)
2. Pg.9 Overall Height too tall at ***10’6 ft***
3. Pg.10 Overall Length and Wheelbase was shorter than specified
4. Pg.10 Angle of approach 11 degrees (***Bid provided only 8 degrees***)
5. Pg.10 Angle of departure 11 degrees (***Bid provided only 8 degrees***)
6. Pg.11 Officer side front bumper storage (***Bid none provided***)
7. Pg.11 Front bumper hosewell spray lined in Line-X (***Bid none provided***)
8. Pg.12 Install FD Thermal Imager (***Bid none provided***)
9. Pg.12 Aluminum Mount plate on engine tunnel (***Bid none provided***)
10. Pg.12 EMS glove box on engine tunnel (***Bid none provided***)
11. Pg.12 Receptacle on back wall (***Bid none provided***)
12. Pg.12 Receptacle outlet bar on back wall (***Bid none provided***)
13. Pg.12 EMS compartment receptacle (***Bid none provided***)
14. Pg.15 IC SL Plus Water Level Gauge on Chassis (**Bid provided wrong gauge on rear**)
15. Pg.18 Hydraulic hose bed doors (Pg.8 **Bid provided electric door openers**)
16. Pg.17 Dura Deck hosebed flooring (Pg.100 **Bid provided aluminum flooring**)
17. Pg.20 ROM drip pans in compartments (***Bid none provided***)
18. Pg.20 ROM Painted doors and trim (Pg.105 ***Bid none provided***)
19. Pg.23 L-1 compartment roll out tray (3) (Pg.105 **Bid provided only 2**)
20. Pg.24 L-3 compartment full height tool board (Pg.105 **Bid provided ½ height**)
21. Pg.21 ROM V4 compartment lights specified (Pg.105 **Bid brand unspecified**)
22. Pg.29 Body sub frame from galvanized steel (Pg.96 **Bid was aluminum**)
23. Pg.30 Coffin Storage opening 18”W X 70”L (Pg.109 **Bid size not specified**)
24. Pg.31 Speedy Dry storage in coffin compartment (Pg.107 **Bid specified in wheel well**)
25. Pg. 32 Long tool compartment (***Bid none provided***)
26. Pg.35 Pump compartment same height as body and cab (**Bid did not meet spec**)
27. Pg.38 IC Pump panel graphics (Pg.77 ***Bid did not provide***)
28. Pg.39 (2) 54” On Scene LED Pump Panel lights (Pg.88 **Bid did not meet spec**)
29. Pg.55 Speedlay configuration (Pg. 97 **Bid did not meet spec, all in-line vertically**)
30. Pg.55 Foam Discharge Capability (***Bid did not provide***)
31. Pg.56 Tool compartment below speedlays (***Bid did not provide***)
32. Pg.58 Supply 150’ booster hose (***Bid did not provide***)
33. Pg.60 TFT Deck gun installed by manufacturer (**Bid specified to be installed at later date**)
34. Pg.65 Zone A Bar light Rota Beam (Pg. 67 ***Bid did not provide***)
35. Pg.72 Lettering and Striping (Pg.129 **Did not follow specifications**)
36. Pg.110 Hose bed capacity not followed (Pg.111 **Bid did not meet specification**)
37. Pg. 86 No jaffrey valve for 6” intakes provided ***(Bid did not provide***)

Hays Fire and Rescue Bid Differences

1. Pg.10- No extended air tank drain cables
2. Pg.10***- No Spartan Metro Star Chassis (Pg. 4 Bid Rosenbauer Commander Chassis)***
3. Pg.47- 6" Master Gauges (Pg.54 Bid 4" gauges)
4. Pg.15- IC SL Plus Monster Tank Gauge (Pg. 55 Bid Whelen PSTank gauge)
5. Pg.18- *Wrong Hose bed load (Pg.59 Bid capacity of 500' LDH not 800')*
6. Pg.18- Hydraulic Hose bed door openers (Pg.59 Bid electronic actuators)
7. Pg.19 Bend and Break Body Construction (Pg.60 Bid extrusion body)
8. Pg.20 Door trim not painted to match body (Pg-68 Bid no trim paint)
9. Pg.20 ROM drip pans installed in compartments ***(None provided***)
10. Pg.21 ROM V4 compartment lights (Pg.65 Bid ROM V3 lights)
11. Pg.21 Line-X compartment coating (Pg.78 Bid Urethane coating)
12. Pgs. 25-27- Wheel Well Storage (Pg.73 No special compartment)
13. Pg.30 Coffin Storage compartment opening (Pg.75 Bid smaller opening)
14. Pg.32 Long Hand Tool Compartment ***(none provided***)
15. Pg.56 Tool Compartment below speedlay (Bid very small unusable opening Pg.37)
16. Pg.57 Foam Discharge Capability (***None provided***)
17. Pg.57 Speedlay Configuration not correct
18. Pg.57 Pump compartment smaller than specified
19. Pg.57 No hose tray 2 ½ speedlay tray provided (Pg.38 ***None provided***)
20. Pg.12 No mounting plate on back wall of cab (Pg.28 ***None provided***)
21. ***Paint Warranty only 5 years not 10 as specified***
22. ***Body structural warranty only 5 years not 10 as specified***
23. No side curtain airbags as specified (***None Provided***)
24. No shelving in EMS compartment as specified
25. Weatherband radio brand not specified
26. Only 2 speakers provided on back wall of cab, not 4 as specified
27. 1 piece windshield, not 2 piece as specified
28. Glass window tint 50%, not 45% as specified
29. Overall width of truck is ***123"***, Smeal truck is only ***115"***

COMMUNITY LEASING PARTNERS
Division of Community First National Bank

Phone: 888.777.7850
Fax: 888.777.7875
Cell: 785.313.3154
215 S. Seth Child Road
Manhattan, KS 66502
www.clpusa.net

May 4, 2016

Customer Name: **Coffeyville, KS**
James Grimmett, Chief

Equipment: One New Smeal Rescue Pumper
Sales Representative: TBD
Delivery: Estimated 10-12 months

Community Leasing Partners, a Division of *Community First National Bank*, is pleased to present the following financing options for your review and consideration.

Option 1

Total Cost:	$	502,000.00	Payment Frequency:	Annual
Down Payment:	$	-	First Payment:	One year from closing
Trade In:	$	-		
Amount Financed:	**$**	**502,000.00**		

Term in Years:	10	12*	13*
Payment:	$58,400.10	$51,187.53	$48,082.55
Factor:	0.116335	0.101967	0.095782
Interest Rate:	2.85%	3.25%	3.29%

Option 2

Total Cost:	$	502,000.00	Payment Frequency:	Annual
Down Payment:	$	-	First Payment:	One year from closing
Trade In:	$	-		
Amount Financed:	**$**	**502,000.00**		

Term in Years:	10
Payments 1 & 2:	$35,000.00
Balance of Payments 3-10:	$65,119.37
Interest Rate:	2.85%

* Interest rate fixed for 7 years. Upon receipt of the 7th payment, at sole discretion of the Lessor, the remaining payments can be adjusted based on an index determined at contract issuance and then will remain fixed for the remaining term.

- **THERE ARE NO DOCUMENTATION OR CLOSING FEES ASSOCIATED WITH THIS PROPOSAL.**
- Fixed interest rate for the terms provided unless otherwise stated.
- This financing is to be executed within 30 days of the date of the proposal or Lessor reserves the right to adjust the interest rate. The proposal is subject to credit review and approval and mutually acceptable documentation.
- This proposal has been prepared assuming the lessee is bank qualified and that the proposed lease qualifies for Federal Income Tax Exempt Status for the Lessor under Section 103 of the IRS Code.

Thank you for allowing Community Leasing Partners the opportunity to provide this proposal. If you have any questions regarding the options presented, need additional options, or would like to proceed with a financing, please contact me at 1-888-777-7850.

Respectively,

Blake J. Kaus
Vice President & Director of Leasing
blakekaus@clpusa.net